

NOTICE FOR ELECTRONIC BIDDING BY ELIGIBLE INVESTORS (EIs) TO DETERMINE THE CUT OFF PRICE OF ORDINARY SHARES OF ASIATIC LABORATORIES LIMITED

This is for the kind information of all concerned that Bangladesh Securities and Exchange Commission (BSEC) has accorded consent vide their letter no. BSEC/CI/IPO-322/2021/974, dated September 21, 2022 & BSEC order BSEC/CI/IPO-322/2021/1001, dated October 04, 2022 for commencement of Electronic Bidding by the Eligible Investors (EIs) to determine the Cut-off price of Ordinary Shares of Asiatic Laboratories Limited under the Book-building Method. Subsequently, the Dhaka Stock Exchange Limited (DSE) has issued letter no. **DSE/Listing/ULC/2022/6061 dated September 25, 2022** for commencement of electronic bidding. All the Eligible Investors (EIs) are hereby requested to visit the website; www.essbangladesh.com to participate in the bidding process through the electronic bidding system commencing from **3:00 p.m. October 10, 2022 and will continue till 3:00 p.m. on October 13, 2022** (Round the Clock). The offering summary and detail of bidding are as follows:

A. Offer Summary:

Issuer Name	:	Asiatic Laboratories Limited
Issuer Code	:	ASIATICLAB
Total Public Offering Size in amount	:	BDT. 950,000,000/-
Face Value	:	BDT. 10/- each Share
Issue Size in amount for Eligible Investors	:	BDT. 237,500,000/- (Approx)
Amount reserved for Asset Managers of Exchange Traded Fund (ETF)	:	BDT. 9,500,000/-
Maximum amount allowed to bid by a bidder	:	BDT. 4,750,000/-
Minimum amount allowed to bid by a bidder	:	BDT. 3,000,000/- (BSEC/CI/IPO-322/2021/1001, of 04.10.22)
Managers to the Issue	:	Shahjalal Equity Management Limited
Registrar to the Issue	:	BMSL Investment Limited

B. DETAILS OF BIDDING:

Eligibility of EIs for Bidding	:	Minimum investment in listed securities at market price amounting BDT 1,50,00,000 (BDT One Crore Fifty lac) only for Recognized Provident Funds, approved Pension Funds and approved gratuity funds and BDT 3,00,00,000 (BDT Three Crore) only for other EIs as on the end of September 28, 2022 . (as per condition no. 1, Part-A of BSEC letter no. BSEC/CI/IPO-322/2021/974, dated September 21, 2022)
Deposit of Bidding Fees (BDT 5,000) and 100% of bidding amount	:	Start at 9:00 AM on October 10, 2022 and continue till 2:00 PM on October 13, 2022.
Electronic Bidding Start	:	3:00 PM on October 10, 2022
Electronic Bidding End	:	3:00 PM on October 13, 2022
Duration of Bidding	:	72 Hours (Round the Clock)
Maximum Number of Bid can be placed by a Bidder	:	1 (one)
Bid Revision Limit	:	10% variation on first bid price for once within the bidding period
Mode of Payment	:	Pay Order/Demand Draft/ B.B Cheque/Cash
Browsing Website for Book-building System	:	www.essbangladesh.com
Valuation Report submission period for Eligible Investors (EIs)	:	Start at 9:00 AM on October 16, 2022 and continue till 9:00 AM on October 18, 2022 (Round the Clock)

C. BANK DETAILS FOR DEPOSITING BIDDING MONEY:

Bank Name	:	Mercantile Bank Limited
Account Name	:	Dhaka Stock Exchange Limited
Account Number	:	135413134079404
Branch	:	Any branch in Bangladesh

All Eligible Investors (EIs) are requested to participate in accordance with the Bangladesh Securities and Exchange Commission (Public Issue) Rules, 2015 (as amended thereafter), in the Electronic Bidding through Stock Exchange(s) for the Ordinary shares of Asiatic Laboratories Limited.

The draft Prospectus is available on the websites of **The Issuer** Asiatic Laboratories Limited (www.asiaticpharma.com), **Manager to the Issue** Shahjalal Equity Management Limited (www.shahjalalequity.com), **Registrar to the Issue** BMSL Investment Limited (www.bmslinvestment.com) as well as Book Building System for Stock Exchanges in Bangladesh (www.essbangladesh.com).

Code of Conduct for EIs to participate in the bidding process of book-building method (as per the BSEC Directive No. BSEC/CMRRCD/2021-389/04 dated February 01, 2021):

- The EIs shall form a Bidding Recommendation Committee comprising of at least 2 (two) members having relevant knowledge, skill, qualification and experience. The Committee, upon detailed analysis of value and prospects of the securities, shall recommend participating in the electronic bidding and shall also mention the bidding quantity and price based on the following valuation methods for bidding of the ordinary shares:
 - Net Assets Method:** To calculate the value of an ordinary share equal to the value of net assets available for ordinary shareholders (excluding fictitious assets, bad debt, preference shareholders' claim and proposed dividend or any dividend payable) divided by the number of outstanding ordinary shares;
 - Yield Method:** To calculate the value of an ordinary share equal to expected rate of earnings divided by normal rate of earnings (10% or more) multiplying by par value or face value of an ordinary share;
[Expected Rate of Earnings= Profit available for ordinary shareholders (simple average of last five years of profit after tax)/ Paid up ordinary share capital (including share premium)* 100.]
 - Fair Value Method:** To calculate the value of an ordinary share equal to simple average of the value determined by net assets method and yield method:
Provided that the bidder shall not bid exceeding 1.2 (one point two) times of the fair value as determined in clause (iii) above.
- The EIs shall, on the basis of recommendation of the Bidding Recommendation Committee, take decision about participation in the bidding. Decision of the EIs and proceeding of the Committee along with workings shall be preserved for inspection by the Commission or the exchange(s).
- The EIs and the Committee shall exercise due diligence and independent professional judgment, and ensure proper care in order to maintain objectivity, transparency and independence in the decision making for bidding.
- While analyzing, EIs shall take into consideration all aspects including financial, technical, managerial, commercial, economic, ownership, governance etc. of the securities offered and its issuer and review all documents and prospectus in details.
- The EIs shall act fairly, neutrally, honestly and shall be independent in analysis and making decision without any influence, interference or pressure. They must not disclose any information related to the valuation with the issuer, issue manager, other eligible investors or any other person. The analysis, recommendation and decision shall be kept confidential till completion of the bidding period.
- The EIs shall submit their valuation reports duly signed along with the workings and calculations to the exchange (s) conducting the bidding, within 2 (two) working days of completion of the bidding period.

Special Instruction to Participate in the Electronic Bidding Process:

- EIs will submit only soft copy of their valuation report through www.essbangladesh.com; it doesn't require sending any hard copy.
- Shares will be allotted to EIs at their own bid price and quantity on highest to lowest bid basis in a descending order of individual bid price till exhaustion of the quota for EI category at on or above the cut-off price.

For and on behalf of Asiatic Laboratories Limited,
Sd/-
Ishtiaq Ahmed,
Company Secretary

